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[www.waterfront-ms.com](http://www.waterfront-ms.com)

## Your Preferred Global Port Agency

Creating Tangible Value for You

### Producers, Traders & Oil Majors

We increase your margin per metric ton or unit of measure



### Ship Owners & Operators

We increase your margin per day or metric ton



### Receivers

We reduce your cost per metric ton or unit of measure



### Ship Managers

We reduce your daily operating cost



## At the Forefront of Value-Added Solutions

Unrivalled Differentiation



Health, Safety  
& Environment



Compliance



Funding /  
Payment Solutions



Cargo Security



ESG Reporting



Operational  
Optimisation



Market Intelligence



Cargo  
Documentation

### List of Ship Agency Services:

- Global Hub
- Regional Hub
- Multi-regional Hub
- Local Full Port Agency
- Owners Protective Agency
- Charterers Protective Agency
- Husbandry
- Bunker Agency
- Canal Transits (Suez / Panama / Bosphorus & Dardanelles)

### Hub Agency

WaterFront Maritime Services acts as an extension to the Client's operations team providing agency services to the entire port call process Hub Agency can be provided on a Regional, Multi-Regional or Global basis.

### Local Agency

WaterFront Maritime Services acts as your local representative to arrange for any port and agency requirements through our network of local agency staff in over 90 countries. Our clients benefit from the real in-depth local expertise, experience, and relationships thereby Saving Time, Saving Money, and Reducing Risk for our clients.



## WaterFront Global Coverage

Your Eyes & Ears on the Ground



### Global Coverage

498 Offices

94 Countries

### Key Numbers Behind Our Proprietary Network

(note this does not include strategic partners or sub agents)



## Compliance

Your Peace of Mind

Compliance is more than just a Certificate; It is built into our Standard Operating Procedures.



**Maritime Anti-Corruption Network**



**ISO Certification**



**CERTIFIED**  
**TRACE Anti-Bribery Compliance**

## Shareholders

A Synergy of Industry Leaders



### BEN LINE AGENCIES

Founded in 1825 and managed out of Singapore, Ben Line is one of the oldest and largest providers of shipping and logistics services in Asia Pacific.



### SHARAF SHIPPING AGENCIES

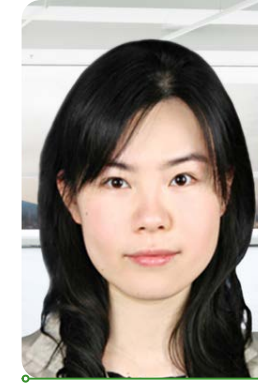
Founded in 1974 and managed out of Dubai, Sharaf Shipping is the largest marine service and logistics provider in the Middle East, Africa and Indian sub-continent.

## Our Team

Business Development Managers



**Steen Pedersen**  
*Commercial Manager – Global Sales*



**Summy Ma**  
*Business Development Manager - Far East Asia*



**Tormod Ognedal**  
*Business Development Manager - Europe*



**Andrew Proudfoot**  
*Business Development Manager - Europe*



**Richard Ow Yeong**  
*Business Development Manager - Asia Pacific*

